

# **BUILDING THE PEOPLE'S STADIUM...TOGETHER**

# DOWNTOWN EAST STADIUM FINANCING PLAN

(Assumes 2016 stadium opening)

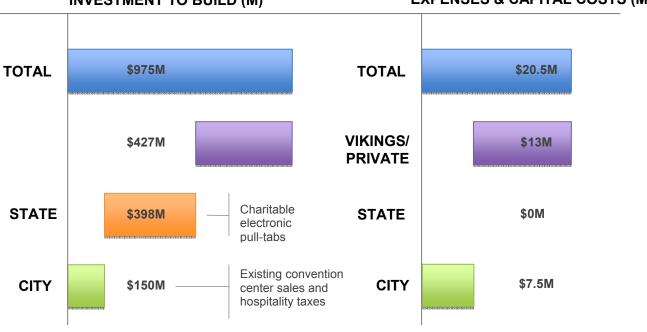
## **TOTAL PROJECT COSTS - \$975 million**

- Fixed-roof stadium \$828 million
- On-site infrastructure/relocation costs \$147 million
- More than 50% privately funded

State of Minnesota	<u>(26.7%)</u>	City of Minneapolis	(22.7%)	Minnesota Vikings	(50.6%)
<b>Upfront Costs:</b>	\$398M	<b>Upfront Costs:</b>	\$150M	<b>Upfront Costs:</b>	\$427M
Operating & Capital Expenses:	\$ 0M	Operating & Capital Expenses:	\$188.7M	Operating & Capital Expenses:	\$327.1M
Total Contribution:	\$398M	Total Contribution:	\$338 7M	Total Contribution:	\$754 1M

# **INVESTMENT TO BUILD (M)**

# **ANNUAL OPERATING EXPENSES & CAPITAL COSTS (M)**



# **Financial Commitments**

## STATE OF MINNESOTA

- No general fund revenues
- > Expands charitable gaming with the addition of electronic pull-tabs
- Provides sales tax exemptions for stadium construction materials and property tax exemptions

## **CITY OF MINNEAPOLIS**

- Requires no new taxes in Minneapolis
- Protects the city from cost overruns during construction, operations and capital improvements
- Redirects a portion of the existing convention center sales and hospitality taxes
  - o 0.5% sales tax
  - 3.0% downtown restaurant tax
  - 3.0% downtown liquor tax
  - 2.625% lodging tax
- Ensures Minneapolis is a valued partner during the stadium's life-cycle with annual contributions of \$6 million for operating expenses and \$1.5 million for capital improvements

#### MINNESOTA VIKINGS

- Obligates the team to contribute more than 50% of the construction and operating expenses during the stadium's life cycle, including:
  - \$11.5 million annually for stadium operating expenses
    - Payment of any and all game-day expenses for NFL and MLS games, including any municipal expenses within stadium or related plaza areas (estimated at \$3 million)
    - Payment of \$8.5 million in annual rent/operating expenses
  - \$1.5 million annually for future capital improvements
- Requires the team to commit to a 30-year lease
- Ensures the Vikings pay for capital improvements proposed by the team
- Commits the team to sharing any profits in the event the team is sold
- Requires the team to play only one season at TCF Bank Stadium